



With its established and well-known brands TAKRAF and DELKOR, the TAKRAF Group develops innovative technological solutions for the mining, bulk material handling and processing technology industries. With around 1,000 employees in Europe, Africa, Asia, America and Australia, TAKRAF offers challenging and exciting career opportunities across the whole world.

Proposal Engineer (m/f/d)

Full-time position - to start as soon as possible in Bengaluru (India).

Your tasks:

- Responsible for preparing and managing the most competitive technical and commercial offers in accordance with the customer's requirements/ technical specifications and ensures that the tendering process progresses from initiation to the conclusion of the business transaction. Prepare proposals & cost estimates for tender projects in stipulated time line.
- Ensures accurate estimates of the total cost of allocated projects are completed on time, and in accordance with the required company procedures and standards. Estimate project quantities and costs in a timely and cost-effective manner when preparing major tenders.
- Shall required to collaborate and work closely with cross-departmental and internal/cross-functional teams to provide a compelling offering to customers.
- Ability to interpret engineering documentation such as drawings, specifications, scope of works, etc.
- Monitors current competitive prices, new techniques and cost trends.
- Responsible for collating feedback from customers and and works closely with cross-functional teams to ensure timely improvements and effectiveness.
- Shall be capable of performing laboratory test works with sedimentation/ filtration test kits to support Regional Sales Managers in sizing equipment, preparing test reports and analysing the data to provide a compelling proposal to customers.

Your profile:

- A university degree in the field of Minerals Processing, Chemical Engineering, Mechanical Engineering/ equal.
- 2–5 years' professional experience.
- Strong analytical skills and a structured way of working.
- Strong communication skills, ability to work as part of a team and across different cultures and cross functional teams.
- Customer focus, Proficiency in using MS Office (particularly Excel, Word and Outlook), particularly MS Excel.
- Fluent in English (spoken and written); as well as good conversational skills.

We offer you:

- Individual professional development opportunities
- Annual feedback discussions
- Corporate health insurance
- On premise cafeteria and lunch

As a **Proposal Engineer** you can expect varied tasks within a technical and international environment. You will be supported by our competent and highly motivated team.

Become part of it!

Learn more about our global Group, our innovative products and technologies, the relevance of our solutions for a decarbonized world and more about your career with us at www.takraf.com.

Now it's your turn!

Please send your application and any enquiries to:

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