

TAKRAF Group, through its established and well-known brands, TAKRAF and DELKOR, provides innovative technological solutions to the mining and associated industries. With about 1,000 employees across Europe, Africa, Asia, the Americas and Australia, we offer exciting and challenging global career opportunities.

# Spare Parts Sales Engineer (m/f/d)

Permanent, full-time position to start as soon as possible in Santiago, Chile providing support for our business units in Chile and Perú.

## Your tasks:

- Manage a client's portfolio and respond to spare parts purchase requirements
- Search for technical information on spare parts of different projects and participate in the sourcing process from national or foreign suppliers
- Prepare the offer to the client according to company policies and maximizing the economical position of the company
- Follow-up on generated offers to clients
- Support technical services and projects teams in the offering of spare parts, providing catalogue and quotations when required
- Keep record for historical data including past and current sales, installed equipment base and client's accounts to be contacted

#### We offer you:

- Multicultural environment
- Hybrid working model
- Permanent employment contract
- Individual professional development opportunities
- Annual feedback discussions
- Incentive plan according to individual performance
- · Complementary health care insurance

#### Your profile:

- A university or technical degree in the field of industrial engineering, mechanical engineering, business management or comparable
- 2 to 5 years of relevant professional experience
- Skilled communicator, client oriented mind-set and commercial abilities
- Independent, organized and diligent work approach
- Willingness to travel local and regionally (occasionally, as required)
- Very good knowledge of English (Fluent speaker and writer)
- Desirable: Basic knowledge of industrial instrumentation, ability to understand mechanical and electrical drawings

As a **spare parts engineer** (m/f/d) you can expect varied tasks within a technical and international environment. You will be able to work independently but supported by a dynamic and highly motivated team.

### Become part of it!

Learn more about our global Group, our innovative products and technologies, the relevance of our solutions for a decarbonized world and more about your career with us at **www.takraf.com**.

# Now it's your turn!

If this opportunity interests you, please send your application to: daniela.madrid@takraf.com

For any initial enquiries you may have, **Mrs Daniela Madrid** will be available to assist you.